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## To All Members!

I sent out a MemberNet query a while back trying to gauge interest in a company that will enable you to have two-way text messaging between the field and the front and back office. The positive feedback I received led us to our newest Strategic Ally - Portable Internet. They have a very powerful, cost effective solution that is easy to customize. Please read this announcement below and let me know what you think.

### Take The Next Step In Mobil Workforce Management - Portable Internet

We are pleased to announce our newest Strategic Ally - Portable Internet. By now almost everyone has mobile communications with their workforce in the field - some better than others. One of the most popular methods of verbal communication is the two- way Nextel phone. Portable Internet's next step solution is GPS Mobile Workforce Management. This is a tool that combines GPS communication on Nextel phones with software that will allow you to not only customize your internal forms and documents but also enable your mobile workforce to enter data into your custom reports, transmit the data in real time, and import the data into your operating system.

#### What are the features and benefits?

**GPS Forms Edition** - Create, customize, and deploy internal forms in minutes that your technicians and sales team can use to quickly and easily report information from the field. Only basic computer skills are required to create your unique reports.

#### Improve productivity

- Quickly and safely dispatch instructions to eliminate confusion and the need for driver to take notes while driving or pull over and stop the vehicle.
- Transmit work order information such as location, contact, maintenance history, and special instructions to technicians.
- Technicians can instantly enter, scan, and submit replies and updates on order status, complete checklists to ensure uniform service, transmit material requirements, etc.
- Accurately collect billing information and other data from the job site.

#### Reduce Costs

- Reduce mileage and labor for drivers that return to the office for paperwork.
- Reduce billing cycles while improving collections from more accurate billing.
- Optimize assignments, mileage, and cell minutes with instant location and status.

**GPS Tracking** - Everyone I have talked to that has implemented a GPS system has told me that it was one of the best investments they have ever made. Here are just a few of

the benefits.

- Dispatch jobs; get status, time cards, alerts, exceptions - increase sales, improve productivity, safety.
- Track stops, speed, mileage, and travel time - improve efficiency, reduce insurance costs
- Alerts generate emails when exiting a geo-fence, speeding, or stops that are too long

**That sounds expensive, doesn't it? Well it is not!!**

You can start reaping the benefits of GPS Forms and Tracking from Portable Internet for less than \$1 a day per phone. There may be some additional fees if there are a large number of activations. For more information call Ed Ronco or Guy Perrusio at 800-868-7660.

Sincerely,

Bob Newton  
Excellence Alliance

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